

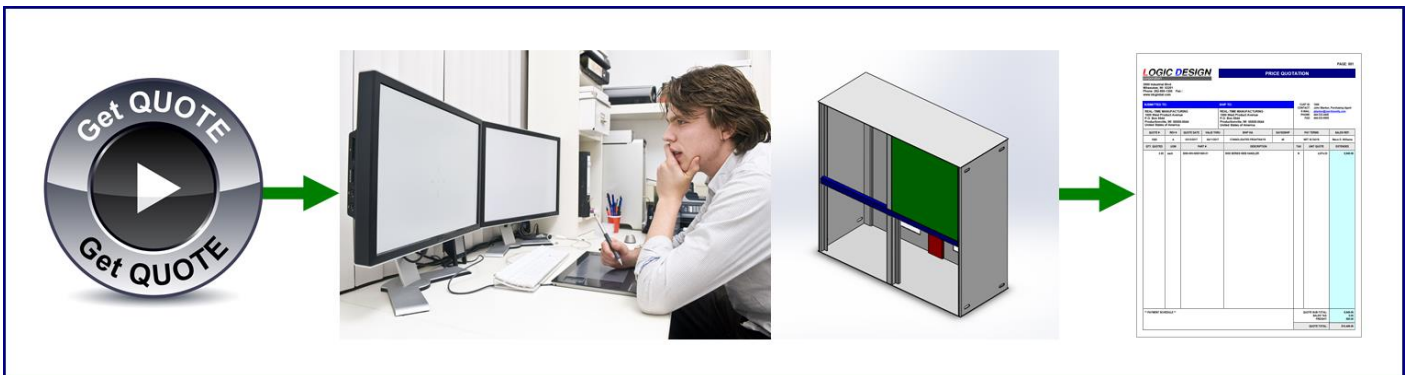
Global Edge® 2018 – Automated Quoting

The Power to Succeed in a Global Market

Global Edge® 2018 – Automated Quoting is the premier quoting and product configuration system for the sheet metal fabrication industry including engineered to order and custom products. **Global Edge** helps insure that your sales quotes are both accurate and deliver profitable orders for your company. **Global Edge** is an affordable “**Out-of-the-Box**” software solution that has been successfully implemented at manufacturing companies that range from small to Fortune 500 and easily adapts to a wide range of products.



Reduce Your Quoting Time from Hours to Minutes



Key Features

- Automated importation and analysis of part drawings and 3D CAD models
- Automated generation of routings based on CAD model parameters / customer specifications
- Automated configuration of simple-to-complex products
- Automated CAD model generation
- Integrates quoting with ERP / enterprise

Key Benefits

- ✓ Increases quoting capacity and sales opportunities by delivering fast and accurate sales quotes
- ✓ Provides automation to speed up quoting process
- ✓ Captures tribal knowledge with centralized source of quoting knowledge and rules
- ✓ Higher closure rates with fast, accurate sales quotes
- ✓ Improves profitability with accurate sales quotes that eliminates money losing jobs

Reuse Rather than Re-Create – Quit Reinventing the Wheel!

"Without the Global Edge – Product Configurator, we would need to create hundreds of bill of materials (the list of damper components), which requires hundreds of engineering and clerical hours to create and maintain. Orders that once took up to four hours are now processed within 20 seconds."

Steve Yoder, Damper Cell Manager
Johnson Controls – Watertown, Wisconsin

CERTIFIED
Solution
Partner

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