

Quoting Steps

Common Quoting Steps	Your Quoting Steps	Avg. Minutes
Organize / Store RFQ Information (01):	-	
Customer Part Drawing Preparation (02):	-	
Customer Part Analysis (03):	-	
Determine Routing Steps / Time / Costs (04):	-	
Calculate Material / Vendor Costs (05):	-	
Generate Part Bill of Materials (06):	-	
Configure / Generate Quote Drawings (07):	-	
Sales Quote Approval (08):	-	
Integrate Quote Data with ERP / CRM (09):	-	
(10):	-	
		0.00

Quoting Part Types

Part Type Breakdown - Description	Heading	Percentage
Simple Part (1):	Simple	0.00%
Medium Part (2):	Medium	0.00%
Hard Part (3):	Hard	0.00%
Very Hard Part (4):	Very Hard	0.00%
Extremely Hard Part (5):	Ext. Hard	0.00%
OTHER Part (6):	OTHER	0.00%
REMAINING:		100.0%

Quoting Challenges

Quoting Goals